

NAICS 238220 : Plumbing, Heating, and Air-Conditioning Contractors

Market Area: 3.0 miles from 3200 Market Street, PA 17011 USA

#4 LYNCH MECHANICALS

3715 ROSEMONT AVE
CAMP HILL, 17011
miles from market center-point: 1.28
Sales Bracket: \$500k-\$999k
LYNCHMECHANICALS.COM

Vestimate™ Ranges-Values

Quartile 1 (Low) Range: \$186,225 - \$217,386
Mid-Quartile 1 Value: \$201,805

Median Vestimate Range: \$259,557 - \$302,886
Mid-Median Value: \$281,221

Quartile 3 (High) Range: \$326,756 - \$415,322
Mid-Quartile 3 (High) Value: \$371,039

Peer Group Comparison Basis

Discretionary Owner Earnings: 14.51%
Sales Growth 2015-2017: 0.16%

Enhanced Vestimate™ Calculator

Most Recent Yr. Sales 394,586

Sales 2 Years Prior 314,526

Most Recent DOE % 17.7

Custom Vestimate value: \$356,410



NAICS 238220 : Plumbing, Heating, and Air-Conditioning Contractors

Market Area: 3.0 miles from 3200 Market Street, PA 17011 USA



Industry Average Comparison Basis

Discretionary Owner Earnings: 10.1%

Sales Growth 2015-2017: -3.01%

Business operations on the Vestimate map:

#1 ROTO-ROOTER PLBG-WATER CLEANUP

Zip 17011 miles from market center-point: 0.32
Q1 value range: \$376,556 - \$489,119
Median value range: \$524,838 - \$681,493
Q3 value range: \$660,719 - \$934,474

Q1 mid-range Value: \$432,838
Median mid-range Value: \$603,166
Q3 mid-range Value: \$797,596

#2 MIKES ONE CALL PLBG & HTG A C

Zip 17011 miles from market center-point: n/a
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#3 S A C ENERGY

Zip 17120 miles from market center-point: 1.24
Q1 value range: \$418,396 - \$543,466
Median value range: \$583,154 - \$757,214
Q3 value range: \$734,132 - \$1,038,304

Q1 mid-range Value: \$480,931
Median mid-range Value: \$670,184
Q3 mid-range Value: \$886,218

#4 LYNCH MECHANICALS

Zip 17011 miles from market center-point: 1.28
Q1 value range: \$190,460 - \$217,386
Median value range: \$265,460 - \$302,886
Q3 value range: \$334,188 - \$415,322

Q1 mid-range Value: \$203,923
Median mid-range Value: \$284,173
Q3 mid-range Value: \$374,755

#5 CLINES PLUMBING & HEATING

Zip 17011 miles from market center-point: 1.32
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#6 LEGGETT INC

Zip 17011 miles from market center-point: 1.32
Q1 value range: \$562,648 - \$729,755
Median value range: \$720,557 - \$996,025
Q3 value range: \$885,438 - \$1,593,636

Q1 mid-range Value: \$646,201
Median mid-range Value: \$858,291
Q3 mid-range Value: \$1,239,537

#7 SHREINER AIR CONDITIONING HTG

Zip 17011 miles from market center-point: 1.33
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

#8 SECCO INC

Zip 17011 miles from market center-point: 1.38
Q1 value range: \$829,697 - \$1,563,761
Median value range: \$1,062,556 - \$2,134,340
Q3 value range: \$1,305,694 - \$3,414,934

Q1 mid-range Value: \$1,196,729
Median mid-range Value: \$1,598,448
Q3 mid-range Value: \$2,360,314

#9 PRONTO PLUMBING

Zip 17011 miles from market center-point: 1.38
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#10 HV MECHANICAL SVC

Zip 17011 miles from market center-point: 1.43
Q1 value range: \$190,460 - \$217,386
Median value range: \$265,460 - \$302,886
Q3 value range: \$334,188 - \$415,322

Q1 mid-range Value: \$203,923
Median mid-range Value: \$284,173
Q3 mid-range Value: \$374,755

#11 TEMPTECH INC

Zip 17043 miles from market center-point: 1.73
Q1 value range: \$460,235 - \$597,813
Median value range: \$641,469 - \$832,936
Q3 value range: \$807,545 - \$1,142,134

Q1 mid-range Value: \$529,024
Median mid-range Value: \$737,202
Q3 mid-range Value: \$974,840

Business operations on the Vestimate map:

#12 CROPF BROTHERS INC PLUMBING

Zip 17011 miles from market center-point: 1.74
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#13 ROTO-ROOTER PLBG-WATER CLEANUP

Zip 17043 miles from market center-point: 1.80
Q1 value range: \$376,556 - \$489,119
Median value range: \$524,838 - \$681,493
Q3 value range: \$660,719 - \$934,474

Q1 mid-range Value: \$432,838
Median mid-range Value: \$603,166
Q3 mid-range Value: \$797,596

#14 DELAUDER MECHANICAL

Zip 17043 miles from market center-point: 1.86
Q1 value range: \$190,460 - \$217,386
Median value range: \$265,460 - \$302,886
Q3 value range: \$334,188 - \$415,322

Q1 mid-range Value: \$203,923
Median mid-range Value: \$284,173
Q3 mid-range Value: \$374,755

#15 BOYER DENNIS L MECHANICAL SVC

Zip 17043 miles from market center-point: 1.88
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

#16 ROTO-ROOTER PLBG-WATER CLEANUP

Zip 17043 miles from market center-point: 1.89
Q1 value range: \$803,782 - \$1,042,508
Median value range: \$1,029,368 - \$1,422,894
Q3 value range: \$1,264,912 - \$2,276,623

Q1 mid-range Value: \$923,145
Median mid-range Value: \$1,226,131
Q3 mid-range Value: \$1,770,767

#17 DRAIN DOCTORS

Zip 17011 miles from market center-point: 1.92
Q1 value range: \$251,037 - \$326,080
Median value range: \$349,892 - \$454,329
Q3 value range: \$440,479 - \$622,982

Q1 mid-range Value: \$288,558
Median mid-range Value: \$402,110
Q3 mid-range Value: \$531,731

#18 S M R MECHANICAL LLC

Zip 17043 miles from market center-point: 2.00
Q1 value range: \$190,460 - \$217,386
Median value range: \$265,460 - \$302,886
Q3 value range: \$334,188 - \$415,322

Q1 mid-range Value: \$203,923
Median mid-range Value: \$284,173
Q3 mid-range Value: \$374,755

#19 RICK BARR PLUMBING INC

Zip 17011 miles from market center-point: 2.00
Q1 value range: \$46,556 - \$54,347
Median value range: \$64,889 - \$75,721
Q3 value range: \$81,689 - \$103,830

Q1 mid-range Value: \$50,451
Median mid-range Value: \$70,305
Q3 mid-range Value: \$92,760

#20 MORIN CO

Zip 17011 miles from market center-point: 2.00
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#21 DONLEY A C HEAT

Zip 17043 miles from market center-point: 2.09
Q1 value range: \$46,556 - \$54,347
Median value range: \$64,889 - \$75,721
Q3 value range: \$81,689 - \$103,830

Q1 mid-range Value: \$50,451
Median mid-range Value: \$70,305
Q3 mid-range Value: \$92,760

#22 AFS ENERGY SYSTEMS

Zip 17043 miles from market center-point: 2.17
Q1 value range: \$803,782 - \$1,042,508
Median value range: \$1,029,368 - \$1,422,894
Q3 value range: \$1,264,912 - \$2,276,623

Q1 mid-range Value: \$923,145
Median mid-range Value: \$1,226,131
Q3 mid-range Value: \$1,770,767

Business operations on the Vestimate map:

#23 MECHANICAL SERVICES AR FONDA

Zip 06516 miles from market center-point: 2.17
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

#24 CAPITAL PLUMBING

Zip 17011 miles from market center-point: 2.21
Q1 value range: \$142,845 - \$163,040
Median value range: \$199,095 - \$227,164
Q3 value range: \$250,641 - \$311,491

Q1 mid-range Value: \$152,942
Median mid-range Value: \$213,130
Q3 mid-range Value: \$281,066

#25 ROTO-ROOTER PLBG-WATER CLEANUP

Zip 17043 miles from market center-point: 2.27
Q1 value range: \$376,556 - \$489,119
Median value range: \$524,838 - \$681,493
Q3 value range: \$660,719 - \$934,474

Q1 mid-range Value: \$432,838
Median mid-range Value: \$603,166
Q3 mid-range Value: \$797,596

#26 HH SVC CO INC

Zip 17055 miles from market center-point: 2.40
Q1 value range: \$502,075 - \$652,159
Median value range: \$699,785 - \$908,657
Q3 value range: \$880,958 - \$1,245,965

Q1 mid-range Value: \$577,117
Median mid-range Value: \$804,221
Q3 mid-range Value: \$1,063,461

#27 I J TECH MECHANICAL SVC

Zip 17025 miles from market center-point: 2.60
Q1 value range: \$643,026 - \$834,006
Median value range: \$823,494 - \$1,138,315
Q3 value range: \$1,011,929 - \$1,821,298

Q1 mid-range Value: \$738,516
Median mid-range Value: \$980,905
Q3 mid-range Value: \$1,416,614

#28 FAST ROOTER

Zip 17111 miles from market center-point: 2.73
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

#29 BUZZS AIR CONDITIONING REFRIG

Zip 17025 miles from market center-point: 2.86
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

#30 SCIENTIFIC AIR CONDITIONING

Zip 17050 miles from market center-point: 2.95
Q1 value range: \$843,971 - \$1,094,633
Median value range: \$1,080,836 - \$1,494,038
Q3 value range: \$1,328,157 - \$2,390,454

Q1 mid-range Value: \$969,302
Median mid-range Value: \$1,287,437
Q3 mid-range Value: \$1,859,306

#31 PEKA SYS

Zip 17101 miles from market center-point: 2.99
Q1 value range: \$93,112 - \$108,693
Median value range: \$129,779 - \$151,443
Q3 value range: \$163,378 - \$207,661

Q1 mid-range Value: \$100,903
Median mid-range Value: \$140,611
Q3 mid-range Value: \$185,519

About Vestimates™

Bizminer's quartile Vestimate™ ranges and mid-range values represent estimated market values for more than 12 million US business operations. Each Vestimate™ is updated monthly. Vestimates™ integrate Bizminer financial and market analysis content with 28,000 high quality transactional records, but are estimates based on limited information about analyzed businesses and should not be used in place of professional appraisals or valuations.

Vestimates™ are based on data and projections applied to our proprietary calculations. Bizminer develops sales data for millions of US business operations using sales per employee, industry pricing and productivity data along with enterprise-level employment reports. Our content has been accepted in US Tax Court and utilized by thousands of accounting, valuation and banking professionals as well as dozens of university business libraries.

We integrate that content with more than 28,000 business transactions collected by Pratt's Stats to create median and quartile estimates of worth. Bizminer conducts its own filtering for outliers in the Pratt's Stats database, segregates the data by industry and creates four sized tiers to develop multipliers used with our own enterprise sales and average industry performance content. In almost every case, at least two different types of multiples are averaged to create median, quartile 1 and quartile 3 value estimates.

Importantly, the Vestimate™ only reflects Bizminer's estimate of the current worth of a business operation given the data available to us. For example, we do not know the Owner Earnings of every business enterprise, and apply the industry sales class average in our calculations instead; the actual value of firms with significantly lower or higher Owner Earnings will likewise vary from calculations of sales multiples that rely upon those metrics. Our enhanced Vestimate™ calculator allows clients to input additional firm-specific data that—if accurate—refines the basic Vestimate™ calculation, or creates unlimited "what if" scenarios.

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We encourage business buyers, sellers, owners and browsers to enhance their understanding of the value of any enterprise before making decisions or taking action. The Vestimate™ is a modeled informational tool, not a guide to action. For that we recommend obtaining an appraisal from a business broker, a valuation from a certified valuation professional, or both.

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- IRS SOI Corporation Tax Book
- IRS Statistics of Income
- US Economic Census
- US Census Quarterly Financial Reports
- US Census County Business Patterns
- Bureau of Labor Statistics Monthly Employment Reports
- Bureau of Labor Statistics Monthly Unemployment Reports
- Bureau of Labor Statistics Annual Wage Survey
- Bureau of Labor Statistics Industry Productivity Reports
- Bureau of Labor Statistics Price Indices
- Bureau of Labor Statistics Consumer Price Index
- National Agricultural Statistical Service
- US Census Quarterly Financial Reports
- US Census Retail Trade Report
- InfoGroup, Inc.
- Business Valuation Resources
- American Community Survey

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