



BizStats Corporations Report

Professional- Scientific- Technical Services

Professional- Scientific- Technical Services all sales classes Corp Annual Average Sales, Income & Expense	2002	2003	2004	2005	2006
Sales	100.0%	100.0%	100.0%	100.0%	100.0%
Cost of Sales	28.15%	28.38%	27.03%	27.48%	28.80%
Gross Profit	71.85%	71.62%	72.97%	72.52%	71.20%
Officers Comp.	8.69%	8.49%	8.48%	7.66%	7.44%
Salary- Wages	21.68%	21.71%	21.98%	21.95%	21.45%
Rent	3.78%	3.51%	3.42%	3.15%	3.21%
Taxes	3.11%	3.15%	3.16%	3.03%	3.02%
Interest paid	0.89%	0.98%	0.95%	1.11%	1.30%
Amort. & Dep.	2.02%	2.13%	1.96%	1.67%	1.61%
Advertising	0.94%	0.83%	0.87%	1.07%	1.00%
Benefits- Pension	2.98%	3.02%	3.02%	3.03%	3.08%
Other SG&A Exp.	18.78%	19.29%	19.77%	20.15%	19.44%
Net Profit	9.00%	8.50%	9.34%	9.70%	9.65%
Corp Annual Balance Sheet	2002	2003	2004	2005	2006
Cash	15.14%	13.39%	14.51%	13.07%	13.19%
Receivables	27.09%	25.06%	23.20%	22.01%	24.32%
Inventory	1.72%	1.99%	2.01%	2.13%	2.04%
Other Current Assets	10.69%	7.81%	8.42%	8.37%	8.95%
Total Current Assets	54.64%	48.25%	48.14%	45.58%	48.5%
Fixed Assets	20.81%	21.61%	23.01%	25.53%	24.22%
Other Non- Current Assets	24.55%	30.14%	28.84%	28.89%	27.28%
Total Assets	100.00%	100.00%	100.00%	100.00%	100.00%
Accounts Payable	16.28%	16.06%	15.31%	14.47%	15.48%
Loans Notes Payable	9.34%	6.98%	5.12%	7.39%	7.48%
Other Current Liabilities	16.36%	13.85%	15.75%	15.44%	15.69%
Total Current Liabilities	41.98%	36.89%	36.18%	37.3%	38.65%
Other Long- Term Liabilities	22.51%	22.91%	23.49%	22.06%	22.38%
Total Liabilities	64.49%	59.8%	59.67%	59.36%	61.03%
Net Worth	35.52%	40.20%	40.33%	40.64%	38.98%
Total Liabilities Net Worth	100.00%	100.00%	100.00%	100.00%	100.00%
Corp Average Financial Ratios	2002	2003	2004	2005	2006
Return on Sales (%)	9.00	8.50	9.34	9.70	9.65
Return on Assets (%)	15.84	13.56	15.58	14.57	14.54
Return on Net Worth (%)	44.59	33.74	38.64	35.85	37.31
Quick Ratio	1.01	1.04	1.04	0.94	0.97
Current Ratio	1.30	1.31	1.33	1.22	1.26
Inventory Turnover (x)	102.07	79.97	83.04	70.60	73.98
Assets:Sales (%)	0.57	0.63	0.60	0.67	0.66
Tot Liabilities:Net Worth (x)	1.82	1.49	1.48	1.46	2.57